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Lynn R. Charytan EVP & General Counsel, Comcast Cable SVP & Sr. Deputy General Counsel, Comcast Corporation

September 20, 2017

### ACCEPTED/FILED

SEP 2 0 2017

Federal Communications Commission
Office of the Secretary

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### VIA ECFS

Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re:

In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licensees, MB Docket No. 10-56

Dear Ms. Dortch:

Comcast Corporation ("Comcast") hereby submits the following information regarding the standalone Broadband Internet Access Service condition in Appendix A § IV.D (the "Condition") of the *Comcast-NBC Universal Order*. This letter contains certain information designated as Confidential (identified by [[brackets]]) and is being submitted pursuant to the *Compliance Protective Orders*.<sup>2</sup>

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<sup>&</sup>lt;sup>1</sup> Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. for Consent to Assign Licenses and Transfer Control of Licensees, Memorandum Opinion and Order. 26 FCC Rcd 4238 (MB 2011) ("Comcast-NBCUniversal Order").

<sup>&</sup>lt;sup>2</sup> Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011) ("First Protective Order"); Second Protective Order for Compliance, 26 FCC Rcd 2052 (MB 2011) ("Second Protective Order") (jointly, the "Compliance Protective Orders").

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#### Introduction

Pursuant to Condition § IV.D.3, Comcast is required to submit a report describing compliance with Condition § IV.D.1 regarding its provision of standalone Broadband Internet Access Service ("BIAS") and providing certain additional information annually and upon any price adjustment of a standalone BIAS offering. The following submission incorporates adjustments from August 2017 to certain of Comcast's standalone and multiproduct BIAS service tiers in certain service areas in which it offers BIAS services.

### Report

Comcast continues to offer standalone BIAS to customers throughout the service areas in which it offers BIAS services.<sup>3</sup> Those offerings include a standalone BIAS tier in each of its markets under the name "Performance Starter" that Comcast has provisioned to deliver with speeds of at least 6 Mbps down and offers at the retail price of \$49.95 per month. Comcast also offers other standalone tiers of BIAS, at reasonable market-based prices, with speeds that correspond to those offered in its retail multi-product offerings in the relevant service area.<sup>4</sup> Such standalone offerings are available on equivalent terms and conditions to the most comparable BIAS tier available in Comcast's multi-product offerings. Further detail is available in Appendix A.

The aggregate number of standalone BIAS lines Comcast provisioned as of August 21, 2017 was [[ ]].

<sup>&</sup>lt;sup>3</sup> Comcast offers BIAS to over 99 percent of homes passed by Comcast cable systems.

Comcast generally sells BIAS in three ways: (i) on a standalone basis; (ii) with discounted, multi-product pricing (such that the price for the Internet access service is reduced if the customer subscribes to one or more other Comcast products); and (iii) as part of bundles for which Comcast determines aggregate prices, without separate pricing for the individual products. As Comcast does not determine separate pricing for the individual products within a bundle, Parts I and II of Appendix A set forth speeds and pricing only for standalone and multi-product BIAS offerings. For reference purposes, Part II of Appendix A also provides pricing information for Comcast's National Triple Play Bundles, and pricing information for variations of those pricing plans that have been adopted in the Markets identified therein.

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Parts I and II of Appendix A set forth the standalone and multi-product BIAS speeds and pricing offered by Comcast to customers as of August 2017 in Comcast's top 30 markets (listed alphabetically). The information reflects post-promotional pricing, and (in the case of the multi-product pricing) assumes that the customer continues to subscribe to one other product (video or voice) or all three products (video, voice, and Internet), as applicable.

Part III of Appendix A sets forth, by company and to the best of Comcast's knowledge after review of those companies' websites, the standalone BIAS offerings of Comcast's principal competitors and the post-promotional pricing of such offerings. Comcast has identified principal competitors, their standalone BIAS offerings, and the pricing of such offerings as of August 2017.

In addition, Comcast notes that Comcast offers BIAS service under the name *Internet Essentials* throughout its service areas, including in each of the 30 markets referenced in Appendix A. *Internet Essentials* is a comprehensive broadband adoption program that provides low-cost broadband access to households meeting the program's eligibility requirements, and was originally established pursuant to Condition § XVI.2. As this service tier is designed for a specific population with unique eligibility criteria, Comcast treats it separately from the generally available retail services that are the subject of this report. Subject to the program's eligibility requirements, *Internet Essentials* is available on both a standalone and multi-product basis, with no differentiation in price.

Please do not hesitate to contact me should you have any questions.

Sincerely yours,

Lynn R. Charytan

Executive Vice President & General Counsel,

Comcast Cable

Senior Vice President & Senior Deputy General

Counsel, Comcast Corporation

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
Atlanta	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Baltimore Metro	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 104.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Bay Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Central PA/Harrisburg Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
_	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 99.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Chesapeake Bay/Eastern Shore	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95
·	Extreme Pro	400 Mbps/10 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 104.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Chicago	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Connecticut/Hartford Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Denver	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
<del></del>	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95

# Top 30 Markets - Stand Alone HSD Pricing (As of August 27, 2017)

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Greater Boston Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 104.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Houston	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Indianapolis Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
aranapana nagaan	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300		\$ 99.95
		300 Mbps/25 Mbps	
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Jacksonville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Knoxville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Western New England	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 74.95
	Performance Pro	100 Mbps/5 Mbps	\$ 84.95
	Blast!	200 Mbps/10 Mbps	\$ 87.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Michigan	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Nashville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95

# Top 30 Markets - Stand Alone HSD Pricing (As of August 27, 2017)

Speed

		Speed		
Market	Tier	(Downstream/Upstream)	Standalone Pric	cing
	Blast! Pro	100 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Extreme 300	• • • •	\$	
		300 Mbps/25 Mbps		99.95
	Gigabit	1 GB/35 Mbps	•	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
New Jersey - North (Union/Central NJ)	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
			ş ¢	
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	•	104.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
New Jersey - South (Cherry Hill/Pleasantville/Vineland)	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
		• • •		
	Gigabit	1 GB/35 Mbps		104.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Philadelphia Metro	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
		1 GB/35 Mbps		104.95
	Gigabit	·		
	Gigabit Pro	2 GB/2 GB	\$	299.95
Pittsburgh	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit Pro	2 GB/2 GB		299.95
Portland	Performance Starter	10 Mhas/2 Mhas	ć	49.95
Portiand		10 Mbps/2 Mbps	\$	
	Performance Plus	55 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit	1 GB/35 Mbps	\$	159.95
	Gigabit Pro	2 GB/2 GB		299.95
Richmond	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance Starter	25 Mbps/5 Mbps	\$	74.95
	Performance Pro	100 Mbps/5 Mbps	\$	84.95
	Blast!	200 Mbps/10 Mbps	\$	87.95
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	•	104.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Sacramento/Central CA	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance Plus	55 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95

Speed

	Speed				
Market	Tier	(Downstream/Upstream)	S	tandalone Pricing	
	Extreme 250	250 Mbps/25 Mbps	\$	149.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Salt Lake City	Internet 5	5 Mbps/1 Mbps	\$	9.95	
	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance Plus	55 Mbps/5 Mbps	\$	64.95	
	Performance Pro	100 Mbps/5 Mbps	\$	79.95	
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95	
	Extreme 250	250 Mbps/25 Mbps	\$	149.95	
	Gigabit	1 GB/35 Mbps	\$	159.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
Seattle	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance Plus	55 Mbps/5 Mbps	\$	64.95	
	Performance Pro	100 Mbps/5 Mbps	\$	79.95	
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95	
	Extreme 250	250 Mbps/25 Mbps	\$	149.95	
	Gigabit	1 GB/35 Mbps	\$	159.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
South Florida/Miami	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
·	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast!	75 Mbps/10 Mbps	\$	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$	89.95	
	Gigabit	1 GB/35 Mbps	\$	139.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
SW FL - Sarasota	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast!	75 Mbps/10 Mbps	\$	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$	89.95	
Twin Cities (Minneapolis/St. Paul)	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance Plus	55 Mbps/5 Mbps	\$	64.95	
	Performance Pro	100 Mbps/5 Mbps	\$	79.95	
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95	
	Extreme 250	250 Mbps/25 Mbps	\$	149.95	
	Gigabit	1 GB/35 Mbps	\$	159.95	
•	Gigabit Pro	2 GB/2 GB	\$	299.95	
Washington DC Metro/Tri County/NVA	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	74.95	
	Performance Pro	100 Mbps/5 Mbps	\$	84.95	
	Blast!	200 Mbps/10 Mbps	\$	87.95	
	Extreme Pro	400 Mbps/10 Mbps	\$	99.95	
	Gigabit	1 GB/35 Mbps	\$	104.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	
West Palm	Performance Starter	10 Mbps/2 Mbps	\$	49.95	
	Performance	25 Mbps/5 Mbps	\$	64.95	
	Blast!	75 Mbps/10 Mbps	\$	79.95	
	Extreme 150	150 Mbps/20 Mbps	\$	89.95	
	Gigabit Pro	2 GB/2 GB	\$	299.95	

## Top 30 Markets - Stand Alone HSD Pricing (As of August 27, 2017)

Appendix A - Part I

Speed

Market

Tier

(Downstream/Upstream)

Standalone Pricing

Pre-Paid Offerings

\$70 initial fee for Modem and 30 days of 10 Mbps/1Mbps service, thereafter \$15 for each 7 day refill and \$45 for each 30 day refill

\$80 initial fee for WiFi Modem and 30 days of 10 Mbps/1 Mbps service; thereafter \$15 for each 7 day refill and \$45 for each 30 day refill.

# Top 30 Markets - Multi-Product HSD Pricing (As of August 27, 2017)

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
Atlanta	Performance Starter	10 Mbps/2 Mbps	\$ 49.9
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Baltimore Metro	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.9
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Bay Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.99
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.9!
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Central PA/Harrisburg Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.9
	Performance	25 Mbps/5 Mbps	\$ 61.9
	Performance Pro	100 Mbps/5 Mbps	\$ 71.99
	Blast!	200 Mbps/10 Mbps	\$ 74.9
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit Pro	2 GB/2 GB	\$ 299.99
Chesapeake Bay/Eastern Shore	Performance Starter	10 Mbps/2 Mbps	\$ 49.9
	Performance	25 Mbps/5 Mbps	\$ 61.9
	Performance Pro	100 Mbps/5 Mbps	\$ 71.9
	Blast!	200 Mbps/10 Mbps	\$ 74.9
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.9
	Gigabit	1 GB/35 Mbps	\$ 91.9
	Gigabit Pro	2 GB/2 GB	\$ 299.99
Chicago	Performance Starter	10 Mbps/2 Mbps	\$ 49.9
	Performance	25 Mbps/5 Mbps	\$ 64.9
	Blast!	75 Mbps/10 Mbps	\$ 79.99
	Extreme 150	150 Mbps/20 Mbps	\$ 89.99
	Extreme 300	300 Mbps/25 Mbps	\$ 99.9
	Gigabit	1 GB/35 Mbps	\$ 139.9
	Gigabit Pro	2 GB/2 GB	\$ 299.99
Connecticut/Hartford Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.99
	Performance	25 Mbps/5 Mbps	\$ 61.9
	Performance Pro	100 Mbps/5 Mbps	\$ 71.9
	Blast!	200 Mbps/10 Mbps	\$ 74.9
	Gigabit Pro	2 GB/2 GB	\$ 299.9
	Performance Starter	10 Mbps/2 Mbps	\$ 49.9
Denver	renormance starter	20 11.0ps/ 2 11.0ps	
Denver	Performance Plus	55 Mbps/5 Mbps	
Denver		* * *	

# Top 30 Markets - Multi-Product HSD Pricing (As of August 27, 2017)

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		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Greater Boston Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
· ·	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Houston	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Indianapolis Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
. 0	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Jacksonville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Knoxville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Western New England	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Michigan	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Nashville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
New Jersey - North (Union/Central NJ)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
New Jersey - South (Cherry Hill/Pleasantville/Vineland)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Philadelphia Metro	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
•	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
-	Gigabit	1 GB/35 Mbps	
	Gigabit Pro	2 GB/2 GB	\$ 91.95 \$ 299.95
Pittsburgh	Performance Starter	10 Mbps/2 Mbps	¢ 40.05
ricisburgii	Performance	25 Mbps/5 Mbps	\$ 49.95
	Performance Pro		\$ 61.95
		100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Portland	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Richmond	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Sacramento/Central CA	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95

		Speed	
Market	Tier	(Downstream/Upstream)	 Product Pricing
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Salt Lake City	Internet 5	5 Mbps/1 Mbps	\$ 9.95
	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Seattle	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
South Florida/Miami	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit ·	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
SW FL - Sarasota	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
Twin Cities (Minneapolis/St. Paul)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance Plus	55 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit	1 GB/35 Mbps	\$ 159.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Washington DC Metro/Tri County/NVA	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 61.95
	Performance Pro	100 Mbps/5 Mbps	\$ 71.95
	Blast!	200 Mbps/10 Mbps	\$ 74.95
	Extreme Pro	400 Mbps/10 Mbps	\$ 86.95
	Gigabit	1 GB/35 Mbps	\$ 91.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
West Palm	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 64.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95

### Top 30 Markets - Multi-Product HSD Pricing (As of August 27, 2017)

Speed

Appendix A - Part II

		•	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
National Triple Play Bundles (EDP / Yr3)			
Triple Play 5.0 Bundles		EDP**	
Saver X1 (West only)			
- Performance Plus		\$120.00	
Starter XF*			
- Performance Pro in West & NED, Blast! in Central		\$140.00 - \$150.00	
Preferred XF (NED only)			
- Performance Pro ·		\$161.49	
HD Preferred XF*			
-Performance Pro NED, Blast! in Central, Blast! Pro in West		\$160.00 - \$171.49	
HD Preferred Plus XF* (Central only)			
- Extreme 150		\$190.00	
HD Preferred Extra XF (NED only)			
- Blast!		\$188.49	
HD Premier XF*			
- Blast! Pro in West, Blast! In Northeast, Extreme 150 in Central		\$180.00 - \$216.49	
HD Complete XF (NED only)			
- Blast! In Northeast		\$246.49	
Starter Secure X1 (West only)			
- Performance Pro		\$140.00	
Preferred Secure X1 (West only)			
- Blast! Pro		\$160.00	
Premiere Secure X1 (West only)			
- Blast! Pro		\$180.00	

<sup>\*</sup> XF packages are noted as X1 in Central and West \*\* High speed service not separately priced

#### Appendix A - Part II

Predominant Competitors Standalone Pricing (As of August 27, 2017)

Verizon		Verizo	n DSL	Line and the second		Verizon	FIOS		
Package		HSI 1 Mbps	HSI 15 Mbps	FiOS Internet 50/50	FiOS Internet 100/100	FiOS Internet 150/150	FiOS Internet 300/300	FiOS Internet 750/750	FIOS Gigabit 940/880
Access Speed	Downstreem	1 Mbps	15 Mbps	50 Mbps	100 Mbps	150 Mbps	300 Mbps	750 Mbps	940 Mbps
Access speed	Upstream	384 kbps	1 Mbps	50 Mbps	100 Mbps	150 Mbps	300 Mbps	750 Mbps	880 Mbps
Monthly Base Price		\$29,99/mo	\$39.99/mo	\$84.99/mo	\$104.99/mo	5114.99/mo	\$144.99/mo	\$194,99/mc	\$134.99/mo

"only available in non- "only available in non- "only available in non- Glapabi markets. Prices Glapab

ATT		AT&T FastAc	ccess DSL Direct		AT&T U-verse High Speed Internet				
Package		Direct Basic	Direct Express	Direct Pro	Direct Elite	Internet 25	Internet 50	Internet 100	GigaPower
Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	25 Mbps	50 Mbps	100 Mbps	1000 Mbps
	Upstream	384 kbps	384 kbps	512 kbps	768 kbps	2 Mbps	10 Mbps	100 Mbps	1000 Mbps
Monthly Base	Price	\$49.00/mo	\$49.00/mo	\$54,00/mo	\$59.00/mo	560.00/mp	\$70.00/ma	\$80.00/mo	590.00/mo

CenturyLink					Century Link DSL	0.000			Leaders	Centuryl	ink Prism	0.000
Package		Ultimate Start Up	Essential	Advanced	Extreme	Pro	High-Speed Internet 60M	High-Speed Internet 100M	HSD	HSD	HSD	HSD
Arcess Speed	Downstream	1.5 Mbps	7 Mbps	12 Mbps	20 Mbps	40 Mbps	60 Mbps	100 Mbps	1.5 Mbps	3.0 Mbps	10 Mbps	25 Mbps
	Upstream	896 kbps	896 kbps	896 kbps	896 kbps	5 Mbps	5 Mbps	5 Mbps	768 kbps	768 kbps	768 kbps	768 kbps
Monthly Base Price		\$44.00/mo	549.00/mo	554.00/mo	564.00/mo	574.00/mo	\$99.99/mo	5124.99	\$49.95/mo	\$54.95/mo	\$59.95/mo	\$73.95/mo

RCN		RCN					
Packa		50 Mbps Internet	250 Mbps Internet	500 Mbps Internet	1 Gig Internet		
Access Speed	Downstream	50 Mbps	250 Mbps	500 Mbps	1 Gbps		
	Upitreem	10 Mbps	20 Mbps	20 Mbps	20 Mbps		
Monthly Ba	se Price	\$29.99/mo	\$39.99/mo	\$49.99/mo	\$59.99/mo		

No list price available, prices reflect months 25 through 36

wow			Wide 0	pen West	
Package		Internet 10	Internet 100	Internet 500	Internet 1000
Access Speed	Downstream	10 Mbps	100 Mbps	500 Mbps	1 Gbps
	Upstream	1 Mbps	10 Mbps	50 Mbps	50 Mbps
Monthly Base I	Price	\$29.99 / mo	\$49.99/mo	\$69.99/mo	\$89.99/mo

Frontier		Frontier DSL Frontier FIOS						Frontier CT						
Package		Max	Ultra	Ultimate	FiOS Internet 50/50	FIOS Internet 75/75	FiOS Internet 100/100	FIOS Internet 150/150	Ultra	Plus	Elite	Power	Extreme Plus	Simply Velocity
Access Speed	Downstream	6 Mbps	12 Mbps	24 Mbps	50 Mbps	75 Mbps	100 Mbps	150 Mbps	12 Mbps	18 Mbps	24 Mbps	45 Mbps	90 Mbps	115 Mbps
	Upstreem	769 kbps	2 Mbps	3 Mbps	50 Mbps	75 Mbps	100 Mbps	150 Mbps	1.5 Mbps	1,5 Mbps	3 Mbps	6 Mbps	8 Mbps	12 Mbps
Monthly Base Pri	ce	\$39.99/mo	\$49.99/mo	\$59.99/mo	564.99/mo	\$74,99/mo	\$84.99/mo	\$124.99	530.00/mo	530.00/mo	\$35.00/mo	\$40.00/mo	\$50.00/mo	\$55.00/mo
		-				•				•				

Google Fiber	Google	Google Fiber			
Package		100 Mbps Internet	1000 Mbps Internet		
Access Speed	Downstream	100 Mbps	1000 Mbps		
Process Speed	Upstream	100 Mbps	1000 Mbps		
Monthly Base Price		\$50.00/ma	\$70.00/mo		

No list price available, prices reflect months 13 through 24